



Spring Term Term 2 Business

Year 10

Name:		
Tutor:		



Year 10 Homework Timetable

Monday	English Task I	Ebacc Option A Task I	Option C Task I
Tuesday	Option B Task I	Modern Britain Task I	Science Task I
Wednesday	Wednesday Sparx Maths		Sparx Science
Thursday	Ebacc Option A Task 2	Sparx Catch Up	Option B Task 2
Friday	Friday Modern Britain Task 2		English Task 2

Sparx Science

- Complete 100% of their assigned homework each week Sparx Maths
- Complete 100% of their assigned homework each week

Option A (EBACC)					
French					
Geography					
History					

Option B
Art
Business Studies
Catering
Music
Sport
IT
Childcare
Triple Science
Travel and Tourism

Option C Business Studies
Business Studies
Catering
Drama
Health & Social Care
Sport
Computer Science
Media
Photography
Sociology

Half	Term	3	(5	weeks)	-	Year	10
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	Half Term 3 (5 weeks	s) - Year 10			
Week / Date	Homework task 1 Cornell Notes	Homework task 2 Exam Question			
Week 1 8th January 2024	Cornell Notes on: Revenue, Cost, Breakeven and Cashflow	Question: Last year a business had a fixed cost of £87,000 and revenue of £250,000. The business had total variable costs of £5000 and sold 1000 units. Calculate the profit/loss of the business. Question: Explain one action a business of take when revenue decreases			
Week 2 15th January 2024	Revision Cards on: Cashflow	Question : A retailer selling bicy following financial information for April.			
			April		
		Opening cash balance	£3 500		
		Receipts (cash)	£1 200		
		Sales (due in cash in 60 days)	£1 100		
		Total payments	£700		
		Using the information, calculate flow for April. You are advised to workings.	show your		
Week 3 22nd January 2024	Cornell Notes on: Sources of Finance	Question : Explain one disadval small business of using a loan a finance.	•		
Week 4 29th January 2024	Revision Cards on: Sources of Finance	Question : Explain one advantage business of using trade credit as finance	-		
Week 5 5th February 2024	Cornell Notes on: Sole Traders and Partnerships	Question : Explain the advantage being a sole trader	e of		

Half Term 4 (6 weeks) - Year 10								
Week / Date	Homework task 1 Cornell Notes	Homework task 2 Exam Question						
Week 6 19th February 2024	Cornell Notes on: Limited Companies and Franchise	Question: Explain one reason why a business may choose to become a private limited company (3)						
Week 7 26th February 2024	Revision Cards on: Sole Traders	Question: Explain one disadvantage of setting up a Franchise						
Week 8 4th March 2024	Cornell Notes on: Location	Question: Explain one advantage to a business of locating itself in an area of high unemployment						
Week 9 11th March 2024	Revision Cards on: Limited Companies and Franchise	Question: Discuss what a small business owner should consider when deciding upon the location for their business. (6)						
Week 10 18th March 2024	Cornell Notes on: Stakeholders	Question: Change4life is a UK government project which encourages people to adopt a healthier lifestyle. Part of the project allows those aged under 18 and over 60 to swim for free in public swimming pools. Some people feel the opportunity cost of the £140 million spent on the project was too high. They believe the money could have been better spent on other things such as education. (i) Identify two stakeholders that might benefit from the Change4life project. (2)						
		(ii) Explain how one of the stakeholders you identified in 1(b)(i) might benefit from the Change4life project. (3)						
Week 11 25th March 2024	Revision Cards on: Business Plan	Question: Explain one reason why an entrepreneur would produce a business plan						

Week	Key Knowledge			h flow chart					
1 Cash flow	Cash flow forecast – Inflows and outflows that are expected for a business in a given time period. It is a PREDICTION				June	July	August	Sentember	
	Net cash flow – Inflows minus outflows				£			·	
	1	f money a business has at the beginning of a trading		Balance brought forward	0	-			
	period		- I	INCOME		(2000)	(
	Closing balance – the amount of r	noney a business has at the end of a trading period		Sale of T-shirts	6000	14000	28000	1000	
Week	Key Knowledge								
2	Employees – A business will need to pay its workers if they are to continue to work for the company			TOTAL	6000	(6900)	16800	11 700	
Cash flow	Suppliers – If a business wants to	build a good relationship with its suppliers then it will		EXPENDITURE					
	need to pay them on time			Purchase of T-shirts	25 000	0	0	0	
	Pay expenses – In order for the buand bills	usiness to continue to run it will need to pay its rent		Retail and distribution costs	1200	2800	4000	400	
Week	Key Terms			Administration	700	1500	2100	300	
3 + 4	Retained profit – Money saved	Loan – Money borrowed from a financial institution, usually a long term source of finance. The business will need to pay interest		TOTAL EXPENDITURE	26900	4300	6100	700	
Finance	by the business from previous profit			Balance carried forward	(20900)	(11 200)	10700	11 000	
				Fig. 6 Cash flow forecast for	the sale o	f T-shirts re	elated to th	e 2017 Festival	
	Trade credit – A short term source of finance whereby a	Share capital – Money from selling shares in a business. The business will need to pay dividends to	Ľ						
	supplier will provide goods but not expect payment for a	the shareholder from the profits	Key	terms	Conte	(6900) 16800 11700 0 0 0 2800 4000 400 1500 2100 300 4300 6100 700 (11200) 10700 11000 of T-shirts related to the 2017 Festival extual information sh flow forecast may show that there will be times the month when a business does not have enough over their outgoings. You will see a negative figure the closing balance when this happens. A business decide to put an overdraft on the account to deal			
	month.		Expenses – an out flow, usually						
	Personal savings – An entrepreneur may use their	Venture capital – Money invested by other entrepreneurs who will then own a stake in your	пхе	to cover their outgoings. You will see			You will see a ne	gative figure	
	own savings in order to start or grow their business.			Payments – Expenses or costs paid by a business		may decide to put an overdraft on the account to deal with this short fall.			
	Overdraft – a short term source of finance placed on a bank by people who have an interest in your business.								
	account that allows the business to spend more that they have in their account – Very expensive	account that allows the business to spend more that they have in their account — There are two types of crowdfunding. • One where you give a free gift or some kind of exclusivity		ceipts – An inflow, usually enue					

Week	Key themes		Key terms	Additional information	
5	Advantages	Disadvantages	Unlimited liability – If the business cannot repay its debts then the	A Sole trader business is perfect for	
Sole traders	Owners make all the decisions	Unlimited liability	owners personal possessions are at risk Unincorporated – A business that does not have its own separate legal	a start up. It is easy and cheap to set up with little paperwork to manage. If a small business is not intending	
	Owners keep all the profits	Banks are less likely to lend	identity	to get into debt there is little reason to consider being a limited company	
	Financial information kept private	Lots of pressure due to being solely responsible	Assets – The things that a business owns. For example; Machinery, buildings, vehicles		
Week	Key themes – two types		Formula	Additional information	
5	Advantages	Disadvantages	Deed of partnership – A legal agreement drawn up between partners.	A partnership can give	
Partnerships	Shared expertise	Unlimited liability	Outlines share of business, responsibilities, share of profits	entrepreneurs more opportunity for growth through capital investment and shared skills and ideas. A partnership agreement is an important consideration to avoid conflict	
	Partners have control of the business	Conflict between partners	Expertise – Skills that different entrepreneurs bring to the business. These may be technical skills like IT or soft skills like good communicators		
	More capital invested	Share the profits			
Week	Key themes – 4 factors		Key terms	Additional information	
6 LTD's	Advantages	Disadvantages	Limited liability – Only the business assets can be sold to meet the debts of a business. The owners personal assets are protected	If an entrepreneur or a business are considering borrowing to start up or	
	Limited liability	Expensive to set up and run	Companies house – The organisation that a LTD must register with when it becomes incorporated. The place where you will find the financial information about limited companies	expand then limited liability will be the safest option	
	Banks are more likely to	Financial information is shared	Incorporated – A business which has its only legal identity		
	lend		Shareholder – A person/people that own a limited company		
Week	Key themes		Key terms	Additional information	
7	Advantages	Disadvantages	Franchisee – An entrepreneur who pays for the legal right to operate under another businesses trading name and business model	Success is not guaranteed but more likely with a franchise.	
Franchises	Well known brand, successful business model	Franchises are expensive to set up by comparison to independent businesses. Royalties need to be paid	Franchisor – A business that sells the right to another business/entrepreneur to operate under another businesses trading	The model must be successful to be replicated and a well known brand will mean customers straight away	
	Support and training	Entrepreneur cannot make their own decisions	name and business model		
	National advertising	Brand reputation can be damaged by other franchises	Royalties – A payment made by the franchisee to the franchisor from the profits of the franchise		

Week	Key Knowledge		Key terms		Contextual information
8 + 9 Location	Market – Proximity to custo is targeting	omers that the business	smaller tan the raw mate	rial used to make it. For	Retail businesses will locate near to their customers and often their competitors by placing their business in a town centre or
Location	Competition – Proximity to in direct or indirect compet		cow just the meat that it burgers	intends to use in the	on a retail park. *Manufacturers will locate close to suppliers to reduce
	Suppliers – Proximity to the business needs to operate	e resources that a	•	/here the end product is rials. For example a car. A	transportation costs Businesses that need skilled workers will locate in an area where they can fill the
	Employees – Proximity to t for the business to operate		European parts would make the parts	ake the car in the UK and	skilled positions. For example Silicone valley in California would be perfect for a new tech business
Week	Key Themes – 8 Stakehold	ders 1.5			
10	Customer: These are the people that provide the revenue for the	Employees: These are the people that work within the business	Government: They collect taxes for the country and create	Suppliers: Other business that provide the raw materials for a business	*Conflict: Stakeholder objectives can conflict with each other.
Stakeholders	business Objective: They want good quality products at reasonable prices Influence: They need to be kept happy so they	Objective: job security, good levels of pay and to be motivated Influence: They can apply pressure to the	laws for businesses to follow Objective: businesses abide by the laws. To help build the economy Influence: They can	Objective: To ensure that the businesses buys their products from them. To ensure that the business can pay for the raw materials Influence: They	For example; A customers objective for good quality and low prices products and services means that the owners profit will be less.
	don't go to the competition instead	owners to pay them more. If they are demotivated they may not work well	raise taxes and increase a businesses costs. They can also offer grants	need to be reliable to make sure the business has the products it needs to operate	*A managers drive for efficiencies to reach his bonus may mean that employees have to work harder than they want.
	Owners: These are either sole traders, partners or shareholders Objective: profit Influence: They can set the direction of	Managers: They organise the staff and make decisions for the owners Objective: They can be offered bonuses	Pressure groups: These groups apply pressure to businesses to behave ethically Objective: They want businesses to look	Local community: They are the people that live and work near to businesses Objective: neighbourhood to be kept clean, pollution free and free of too much	A pressure group campaigning for a company to behave more ethically may mean that the business has to revise its business activities and this will be more costly.
	the business (Shareholders in a PLC have little control	for reaching sales targets Influence: They will want to motivate staff to hit targets	after the environment Influence: They can create negative press for a business.	traffic. Influence: They can object to businesses opening in their area	A business operating in a competitive market may want a supplier to charge them less for their supplies. This will impact the supplier's profit.

Week	Key Knowledge - Things in	n a business plan	Key terms		Contextual information		
11	Financial aims	Non financial aims	achieve an Aim. SMART – Specific/Measurable/Achievable/Realistic/ Time bound Social enterprise – A business set up to support a social or community need		Aims and objectives will change over time		
	Survival	Satisfaction					and depending on the size of a business. A new business will want to survive in its
Business plans	Profit	Challenge			first year whereas an established business will want to make a profit and growth. A small business might be		
	Growth	Control			focused on profit where as a large business might want to increase market share or move into new markets		
	Business idea – An outline	of the business concept		Cash flow - A prediction of expect	ed inflows and outflows of the business.		
	Target market – The custon	mers who the product/ser	vice is targeting	Finance – How the project will be savings. The business may also ne	funded. For example investment or personal ed a loan from the bank		
	Forecast for revenue, cost and profit – Evidence of research that helps the entrepreneur predict expected sales and costs during the first year						
	Marketing mix – Details of the 4 p's and how the business expects them to work together to make the business successful			Aims and objectives – The vision a year and beyond. For example sur	and expectations of the business for the first vival		

Section:	Content:	
Section A	35 Marks –(Non	
	contextualised) Multiple	
	choice and long and short	
	mark questions. End with a 6	
	mark question	
Section B	30 Marks (Case Studies) Short	
	and Longer questions	
Section C	25 Marks (Case Studies) Short	
	and Longer questions	

Grading Scale			
New:	Current:		
9	Δ*		
8	A		
7	Α		
6	В		
5	Top C		
4	Bottom C		

Evaluate: Worth 12 Marks (1 per exam)

they should choose

strand).

- E.g. Evaluate whether Sally's ideas will be a success
- 2 reasons for and against must be contextualised
- 3 link strands per side of the argument or 5 strands for a detailed answer

Justify: Worth 9 Marks (Appears in Section B & C)

Pick an option and discuss the pros and cons of this choice.

Must be linked to the case study (contextualised)

Conclusion the same as Justify

Analyse: Worth 6 Marks (Appears in Section B – Case study)

The same as 'Discuss' although NOW must be linked to the case study

- Discuss what/the likely impact/benefit/drawbacks etc.
- Can provide one or two impacts although must total at least 5 link strands e.g. Reason ... because (1st link strand) ... therefore (2nd link strand) ... as a result (3rd Link strand)
- Must be contextualised, can be positive or negative

7. Evaluate

6. Justify

5. Analyse

4. Discuss

Discuss: Worth 6 Marks (Appears in Section A - no context)

Involves a choice between 2 options. E.g. Neil and Sue are considering
 2 options either increase price or reduce costs, justify which option

3 linked strands per side of the argument E.g. Reason ... because (1st

link strand) Therefore (2nd link strand) ... as a result (3rd link

Conclusion needed – My answer depends upon (pick up on other)

- Discuss what/the likely impact/benefit/drawbacks etc.
- Can provide one or two impacts although must total at least 5 link strands e.g. Reason ... because (1st link strand) ... therefore (2nd link strand) ... as a result (3rd Link strand)
- Can be positive or negative points

Outline: Worth 2 Marks (Appears in B &C – Case Studies)

- State one benefit/drawback/impact/method etc
- Provide one link strand
- Must be linked to the context
- Context doesn't mean just using the name of the business

3. Outline

Calculate: Worth 2 Marks (Appear in A,B & C)

- No need to state formula
- Must write your answer on the answer line (2 decimal places if required)
- Must show workings out

2. Explain

Calculate

Explain: Worth 3 Marks (Appear in A – no context)

- Explain one ...
 Impact/advantage/method/disadvantage
- 2 Link strands e.g. Reason ...because (1st link strand) ... therefore (2nd Link strand)

STEP 2:		
CREATE		
CUES		
CUES	STEP 1: RECORD YOUR NOTES	
What: Reduce your		
notes to just the essentials.	What: Record all keywords, ideas, important dates, people, places,	
	diagrams and formulas from the lesson. Create a new page for each topic discussed.	
What: Immediately		
after class, discussion, or	When: During class lecture, discussion, or reading session.	
reading session.	How:	
How:	Use bullet points, abbreviated phrases, and pictures	
 Jot down key 	Avoid full sentences and paragraphs	
ideas, important	Leave space between points to add more information later	
words and phrases	Why: Important ideas must be recorded in a way that is meaningful to you.	
 Create questions 		
that might		
appear on an exam		
 Reducing your 		
notes to the		
most important ideas and		
concepts		
improves recall.		
Creating		
questions that may appear on		
an exam gets		
you thinking		
about how the information		
might be applied		
and improves		
your performance on		
the exam.		
Why: Spend at		
least ten minutes		
every week		
reviewing all of your previous		
notes. Reflect on		
the material and		
ask yourself questions based		
on what you've		
recorded in the		
Cue area. Cover the note-taking		
area with a piece		
of paper. Can you		
answer them?		

STEP 3: SUMMARISE & REVIEW

What: Summarise the main ideas from the lesson.

What: At the end of the class lecture, discussion, or reading session.

How: In complete sentences, write down the conclusions that can be made from the information in your notes.

Why: Summarising the information after it's learned improves long-term retention.

WEEK 1: Cornell Notes (Homework task 1)

Date	08 / 01 / 24	Topic: Cashflow	Revision guide page:
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links	Notes
Questions	

WEEK 1: Exam Question (Homework task 2)

Date 08/01/24

Question : Last year a business had a fixed cost of £87,000 and revenue of £250,000. The business had total variable costs of £5000 and sold 1000 units. Calculate the profit/loss of the business Question : Explain one action a business can take when revenue decreases
Answer:
WEEK 1: Exam Question review and improvement (Classwork) Question: Last year a business had a fixed cost of £87,000 and revenue of £250,000. The business had total variable costs of £5000 and sold 1000 units. Calculate the profit/loss of the business
Question: Explain one action a business can take when revenue decreases
Answer:

WEEK 2: Exam Question (Homework task 2)

Date 15/01/24

Question: A retailer selling bicycles has the following financial information for the month of April.

	April
Opening cash balance	£3 500
Receipts (cash)	£1 200
Sales (due in cash in 60 days)	£1 100
Total payments	£700

Using the information, calculate	e the net cash flow for April. You	are advised to show	w your workings.
Answer:			
WEEK 2: Exam	Question review and	improveme	nt (Classwork)
_			
Question : A retailer selling bic	ycles has the following financial	information for the	month of April.
		April	
	Opening cash balance	£3 500	
	Receipts (cash)	£1 200	
	Sales (due in cash in 60 days)	£1 100	
	Total payments	£700	
Using the information, calculate	e the net cash flow for April. You	are advised to show	w vour workings
Joining the innormation, earotalate	, and not odden now for / iprin. You		Tyeur Werminger
Answer:			

WEEK 3: Cornell Notes (Homework task 1)

Date	22 / 01 / 24	Topic: Sources of Finance	Revision guide page
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links	Notes
Questions	

WEEK 3: Exam Question (Homework task 2)

Date 22/01/24

Question : Explain one disadvantage to a small business of using a loan as a source of finance. (3)
Answer:
WEEK 3: Exam Question review and improvement (Classwork)
Question: Explain one disadvantage to a small business of using a loan as a source of finance. (3)
Answer:

WEEK 4: Exam Question (Homework task 2)

Date 29/01/24 **Question**: Explain one advantage to a small business of using trade credit as a source of finance (3) Answer: WEEK 4: Exam Question review and improvement (Classwork) **Question**: Explain one advantage to a small business of using trade credit as a source of finance (3) Answer:

WEEK 5: Cornell Notes (Homework task 1)

Date 05 / 02	2 / 24 Top	ic: Sole Traders and Partnerships	Revision guide page
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Pala.	Notes
links	
Questions	

WEEK 5: Exam Question (Homework task 2)

Date 05/02/24 Question: Explain the advantage of being a sole trader (6) Answer: WEEK 5: Exam Question review and improvement (Classwork) **Question**: Explain the advantage of being a sole trader (6) Answer:

WEEK 6: Cornell Notes (Homework task 1)

Date 19 / 02 / 24 Topic: Limited Companies and Franchise Revision guide page	je
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links	Notes
Questions	

WEEK 6: Exam Question (Homework task 2)

Date 19/02/24

Question: Explain one reason why a business may choose to become a private limited company (3)	
Answer:	
WEEK 6: Exam Question review and improvement (Classwork) Question: Explain one reason why a business may choose to become a private limited company (3)	
Answer:	

WEEK 7: Exam Question (Homework task 2)

Date 26/02/24

Question: Explain one disadvantage of setting up a Franchise	(3)
Answer:	
WEEK 7: Exam Question review and im Question: Explain one disadvantage of setting up a Franchise	iprovement (Classwork)
WEEK 7: Exam Question review and im Question: Explain one disadvantage of setting up a Franchise Answer:	(3)
Question: Explain one disadvantage of setting up a Franchise	(3)
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WEEK 8: Cornell Notes (Homework task 1)

Date	04 / 03 / 24	Topic : Location	Revision guide page

links	Notes
Questions	

WEEK 8: Exam Question (Homework task 2)

Date 04/03/24

Question: Explain one advantage to a business of locating itself in an area of high unemployment (3)
nswer:
WEEK 8: Exam Question review and improvement (Classwork)
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WEEK 9: Exam Question (Homework task 2)

Date 11/03/24

Question : Discuss wh business. (6)	nat a small business owner should consider when deciding upon the location for their
Answer:	
Question : Discuss wh	Exam Question review and improvement (Classwork) nat a small business owner should consider when deciding upon the location for their
Question : Discuss whousiness. (6)	
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WEEK 10: Cornell Notes (Homework task 1)

Date 18 / 03	/ 24	Topic: Stakeholder	Revision guide page
links	Notes		
Questions			

WEEK 10: Exam Question (Homework task 2)

Date 18/03/24

Question : Change4life is a UK government project which encourages people to adopt a healthier lifestyle. Part of the project allows those aged under 18 and over 60 to swim for free in public swimming pools. Some people feel the opportunity cost of the £140 million spent on the project was too high. They believe the money could have been better spent on other things such as education.
(i) Identify two stakeholders that might benefit from the Change4life project. (2) (ii) Explain how one of the stakeholders you identified in 1(b)(i) might benefit from the Change4life project. (3)
Answer:
WEEK 10: Exam Question review and improvement (Classwork)
Question : Change4life is a UK government project which encourages people to adopt a healthier lifestyle. Part of the project allows those aged under 18 and over 60 to swim for free in public swimming pools. Some people feel the opportunity cost of the £140 million spent on the project was too high. They believe the money could have been better spent on other things such as education.
(i) Identify two stakeholders that might benefit from the Change4life project. (2) (ii) Explain how one of the stakeholders you identified in 1(b)(i) might benefit from the Change4life project. (3)
Answer:

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WEEK 11: Exam Question (Homework task 2)

Date 25/03/24

Question: Explain one reason why an entrepreneur would produce a business plan	(3)
Answer:	
WEEK 11: Exam Question review and improvement Question: Explain one reason why an entrepreneur would produce a business plan	
Question: Explain one reason why an entrepreneur would produce a business plan	
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WEEK 11: Exam Question review and improvement Question: Explain one reason why an entrepreneur would produce a business plan Answer:	
Question: Explain one reason why an entrepreneur would produce a business plan	

Week 2

Revision Card on Cash Flow

- 1. State the calculation for Break Even?
- 2. What is the margin of safety and how is it calculated?.
- 3. Name two examples of a cash inflow for a business?
- 4. Name three examples of a cash outflow?
- 5. What is the calculation for Net Cash Flow?
- 6. What might a business do if the cashflow looks poor for the business?

Answers

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Week 4

Revision Card on Sources of Finance

- 1. What is cash?
- 2. What is profit?
- 3. Identify 2 types of short term finance
- 4. identify 4 types of long term finance
- 5. What is a Partnership
- 6. 2 examples of where a partnership obtains finance

Answers

Week 7

Revision Card on Soletrader

- 1. What is a sole trader?
- 2. Give an advantage of a sole trader
- 3. Give an disadvantage of a sole trader
- 4. What type of liability do a sole trader have
- 5. What is unlimited liability?
- 6. What is limited liability?

Answers

%

Week 9

Revision Card on Limited Companies + Franchise

- 1. What is a PLC?
- 2. What is a LTD?
- 3. What is a shareholder?
- 4. What is a dividend?
- 5. What is a Franchise?
- 6. What is a Franchisee?
- 7. What is a Franchisor?

Answers

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Week 11

Revision Card on Business Plan and Stakeholders

- 1. What is a Business Plan
- 2. identify 3 sections in a Business Plan
- 3. What is a stakeholder?
- 4. Identify 2 internal stakeholders
- 5. Identify 4 external stakeholders
- 6. Explain what is meant by conflict

Answers



Develop your character

